

**MONTEREY PENINSULA REGIONAL PARK DISTRICT
BOARD OF DIRECTORS MEETING**

DATE: March 14, 2018
TO: Board of Directors
FROM: Caine Camarillo, Supervising Ranger
REVIEWED BY: Rafael Payan, General Manager
SUBJECT: Acceptance of Bid from and Approval to Contract with C&N Tractors for the Purchase of Compact Tractor-Loader

RECOMMENDED ACTION

Staff respectfully recommends that the Board of Directors approve the C&N Tractors bid (**ATTACHMENT 1**) for purchase of a Compact Tractor/Loader.

FISCAL IMPACT:

The total cost for the Compact Tractor/Loader, including tax, delivery and attachments is \$38,328.94. Funds for the purchase of this machine are allocated in the approved FY2017-2018 Assessment District Budget.

FUNDING SOURCE:

Account Code #6960 – Equipment/Capital Outlay

FUNDING BALANCE:

\$65,000

DISCUSSION:

The approved FY2017-2018 Budget included funding for replacement of the District's Compact Tractor/Loader. On February 7, 2018 the Board approved a Request for Bids (RFB) package for a Compact Tractor/Loader, and authorized staff to solicit bids from local vendors for this item. Staff received two bid proposals. Each bid was publicly opened and viewed on February 27, 2018 at the MPRPD Administration office. After reviewing each bid, it was determined that the C&N Tractors bid proposal met the Compact Tractor/Loader specifications in certain areas which the Quinn Company bid proposal did not, including height of machine, width of machine, wheelbase, and ground clearance (very important). Quinn's bid proposal also did not include front and rear work lights or a variable speed control. Although Quinn's bid proposal was lower by \$1,431.94, staff is recommending the Board approve the C&N Tractors bid for reasons stated herein. The bid proposal submitted by Quinn Company is available at the District office upon request. The new Compact Tractor/Loader will be used by staff to complete specialized park maintenance and trail reconstruction projects in-house.

ATTACHMENTS:

1. C&N Tractors Compact Tractor/Loader Proposal

MONTEREY PENINSULA REGIONAL PARK DISTRICT

BID FORM

Compact Tractor/Loader Bid Package

	Total
Vehicles Base Amount	\$ <u>32,700⁰⁰</u>
Subtotal	\$ <u>35,245⁰⁰</u>
Sales Tax	\$ <u>3083.94</u>
TOTAL	\$ <u>38,328.94</u>

* Please list in detail any deviations from the specifications on the reverse side of this form

Delivery Date: Equipment will be delivered on or before _____ calendar days from the order date

In compliance with the request for bids on the vehicles, the undersigned hereby proposes and agrees to furnish the equipment hereinafter stated and in accordance with the specifications stated herein and on file with your Board.

The undersigned has carefully checked all figures contained herein and is familiar with the Bid Package specifications and conditions and shall not, after the submission of the bid, dispute or complain of such specifications and conditions. The undersigned has all licenses and permits required by law.

NO BID IS VALID UNLESS SIGNED BY THE PERSON MAKING THE BID

Name of Firm: CON Enterprises dba CON Tractors

By/Signature: Julie Oliver Print Name: Julie Oliver

Title: CEO Date: 2/13/18 Telephone # 831-222-2233

Mailing Address: 496 Salinas Rd Fax # _____

City: Watsonville State: Ca Zip Code: 95076

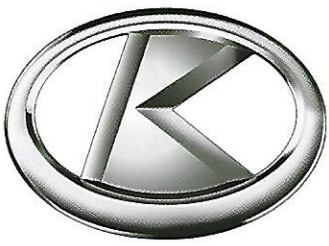
*Corporation: Julie Oliver **Partnership: _____

* If the bidder is a partnership, the Bid Form should be signed with the partnership name by one of the partners

** If the bidder is a corporation, the Bid Form should be signed with the name of corporation by an officer authorized to execute a bid on behalf of the corporation.

This corporation/partnership is organized and existing under, and by virtue of, the laws of the State of

California



For Earth, For Life
Kubota

L

KUBOTA DIESEL TRACTOR L3301/L3901/L4701

More power, cleaner emissions and a bold new look put the new Standard L-Series tractors at the top of their class.





MIKE SEARS
SALES



C&N Tractors
496 Salinas Road
Royal Oaks, CA 95076
Phone: (831) 722-2733
www.candntractors.com
Mike Sears

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Royal Oaks, CA 95076

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mike@candntractors.com

01HST WEB QUOTE #944435
Date: 2/13/2018 10:53:36 AM

– Custom Options –



L Series L3301HST

*** EQUIPMENT IN STANDARD MACHINE ***

DIESEL ENGINE

Model # D1803-CR-E4-LB2
Tier 4 Final Engine
Common Rail Direct Injection
w/ Diesel Particulate Filter
Electronic Throttle
3 Cyl. 111.4 cu. in.
+ 31.4 Net Eng. HP
+ 26.2 PTO HP
@ 2700 Eng. rpm
12V - 490 CCA Battery
Charging Output 40 Amps

HYDRAULICS

Open Center — Gear Type
Tandem Pump
6.3 gpm Remote/3 Pt. Hitch
3.8 gpm for Power Steering
10.1 Total gpm
Cat I 3-point Hitch
At lift Point 1998 lb.
24" Behind 1435 lb.

FRONT AXLE

Integral Power Steering
Bevel Gear, 4WD
Cast Iron
Tread Spacing, Nonadjustable

DRIVE TRAIN

Hydrostatic Drive
3 Speed L-M-H
Multiple Wet Disc Brakes
Clutch – Dry Type Single
Stage
Differential Lock
Rear Axle – Spur Gear

+ Manufacturer Estimate

DASH INSTRUMENTS

Tachometer
Fuel Gauge
Temperature Gauge
LCD Display for Hour Meter
and Warning Messages

FLUID CAPACITY

Fuel Tank 11.1 gal.
Cooling System 6.3 qts.
Crankcase 7.1 qts.
Transmission and 6.2 gal
Hydraulics
Front Axle 4.8 qts.

DIMENSIONS

Overall Height w/ROPS 91.7"
Overall Length w/3pt 116.3"
Wheel Base 63.3"
Crop Clearance 13.6"

POWER TAKE OFF

Live Continuous Running
540 Rear PTO – 1 Speed
Speed - 540 @ 2580Eng. rpm
SAE Std 1 3/8" Six Spline

SAFETY EQUIPMENT

Foldable ROPS w/ Retractable
Seat Belt
PTO Shield
Safety Start Switches
Turn Signals / Hazard Lights
Mechanical Wet Disc Brakes
Parking Brakes
SMV Sign
Electric Key Shut-off
Parking Brake Indicator on Dash
Operator Presence Control System

OPERATOR STATION

Color Coded Controls
Wide Platform Steps
High Back Seat with Adjustable
Suspension
w/ Water Drain Hole
Tool Box
Cup Holder
Left Hand Fender Grip
Default to Auto Regen; w/ Parked
and Inhibit
Buttons for DPF

SELECTED TIRES

AMR8977A & ALR8809 INDUSTRIAL TIRES
FRONT - 27x8.50-15 R4 Titan Trac Loader TL
REAR - 15-19.5 R4 Titan Trac Loader 3.6"offset

L3301HST Base Price: \$20,257.00

(1) HEAVY DUTY FRONT LOADER W/2-LEVER STYLE COUPLER LA525-HEAVY DUTY FRONT LOADER W/2-LEVER STYLE COUPLER	\$4,270.00
(1) BUCKET ROD INDICATOR KIT L2130-BUCKET ROD INDICATOR KIT	\$65.00
(1) 66" QUICK ATTACH SQUARE BACK BUCKET L2256-66" QUICK ATTACH SQUARE BACK BUCKET	\$623.00
(1) 1ST POSITION LEVER KIT L7211-1ST POSITION LEVER KIT	\$605.00
(1) 2ND POSITION LEVER KIT L7212-2ND POSITION LEVER KIT	\$371.00
(1) 3RD POSITION LEVER KIT L7213-3RD POSITION LEVER KIT	\$371.00
(2) SPRING CENTER VALVE SECTION PNF L7231-SPRING CENTER VALVE SECTION PNF	\$350.00
(1) SELF CANCELLING DETENT VALVE SECTION PNF L7233-SELF CANCELLING DETENT VALVE SECTION PNF	\$350.00
(1) SUBFRAME KIT FOR BACKHOE BH4988-SUBFRAME KIT FOR BACKHOE	\$754.00
(1) 7.7 FT BACKHOE BH77-7.7 FT BACKHOE	\$6,844.00
(1) 12" BACKHOE BUCKET BT1951A-12" BACKHOE BUCKET	\$491.00
(1) REAR WORK LIGHT KIT (1 PER KIT) L8327-REAR WORK LIGHT KIT (1 PER KIT)	\$85.00
(1) MOUNTING BRACKET FOR CANOPY E1136-MOUNTING BRACKET FOR CANOPY	\$191.00
(1) DELUXE FIBERGLASS CANOPY KIT E1134-DELUXE FIBERGLASS CANOPY KIT	\$387.00
(1) FRONT WORK LIGHT KIT (SET OF 2) E1138-FRONT WORK LIGHT KIT (SET OF 2)	\$125.00
(1) CRUISE CONTROL KIT /NEW STD L SERIES L8455-CRUISE CONTROL KIT /NEW STD L SERIES	\$205.00

Suggested List Price w/ Options: \$36,344.00

Government Bid price	\$32,700.00
1-New Gearmore "Top& Tilt Kit with 2-Hyd. Cylinders	\$ 745.00
1-New Gearmore "2G1-60" Hydraulic Box Scraper with Hydraulic Rippers	\$1800.00
Subtotal:	\$35,245.00
Monterey City Sales Tax:	\$3083.94

Total: \$38,328.94