

**MONTEREY PENINSULA REGIONAL PARK DISTRICT
BOARD OF DIRECTORS MEETING**

DATE: March 14, 2018
TO: Board of Directors
FROM: Caine Camarillo, Supervising Ranger
REVIEWED BY: Rafael Payan, General Manager
SUBJECT: Acceptance of Bid from and Approval to Contract with Peninsula Chevrolet Cadillac for the Purchase of Two Pickup Trucks

RECOMMENDED ACTION

Staff respectfully recommends that the Board of Directors approve the Peninsula Chevrolet Cadillac bid (**ATTACHMENT 1**) for purchase of (2) 4x4 Pickup Trucks.

FISCAL IMPACT:

The total cost for (2) 4x4 pickup trucks including tax and delivery is \$73,191.02. Funds for the purchases of these vehicles are allocated in the approved FY2017-2018 Assessment District Budget.

FUNDING SOURCE:

Account Code #6961 – Vehicle Acquisition

FUNDING BALANCE:

\$130,000

DISCUSSION:

The approved FY2017-2018 Budget included funding for replacement of (2) 4x4 Pickup Trucks. On February 7, 2018 the Board approved a Request for Bids (RFB) package for (2) 4x4 Pickup Trucks, and authorized staff to solicit bids from local vendors for this item. Staff received four bid proposals. Each bid was publicly opened and viewed on February 27, 2018 at the MPRPD Administration office. After reviewing each bid, it was determined that the Peninsula Chevrolet Cadillac bid proposal was responsive and met the specifications set forth in the (2) 4x4 Pickup Trucks specifications. The lowest bid proposal from My Nissan was deemed unresponsive due to lack of a description and supporting documentation. Towne Ford (second highest bidder) proposed full-size trucks which did not meet the bid specifications. Staff is recommending the Board approve the Peninsula Chevrolet Cadillac bid proposal for reasons stated herein. The bid proposals submitted by My Nissan, Towne Ford, and Victory Toyota are available at the District office upon request.

ATTACHMENTS:

1. Peninsula Chevrolet Cadillac (2) 4x4 Pickup Trucks Bid Proposal

MONTEREY PENINSULA REGIONAL PARK DISTRICT

BID FORM
(2) Truck Bid Package

Total

Vehicles Base Amount	\$	<u>33,563</u> x 2
Subtotal	\$	<u>8.75</u>
Sales Tax	\$	<u>2943.76</u>
TOTAL	\$	<u>36,595.51</u>

* Please list in detail any deviations from the specifications on the reverse side of this form

Delivery Date: Vehicles will be delivered on or before 67 calendar days from the order date

In compliance with the request for bids on the vehicles, the undersigned hereby proposes and agrees to furnish the vehicles hereinafter stated and in accordance with the specifications stated herein and on file with your Board.

The undersigned has carefully checked all figures contained herein and is familiar with the Bid Package specifications and conditions and shall not, after the submission of the bid, dispute or complain of such specifications and conditions. The undersigned has all licenses and permits required by law.

NO BID IS VALID UNLESS SIGNED BY THE PERSON MAKING THE BID

Name of Firm: Peninsula Chevrolet & Cadillac

By/Signature: [Signature] Print Name: Alexander Day

Title: Sales Manager Date: 2-27-18 Telephone # 202-286-9677

Mailing Address: 5 Heitzinger Plaza Fax # _____

City: Seaside State: CA Zip Code: 93955

*Corporation: _____ **Partnership: _____

- * If the bidder is a partnership, the Bid Form should be signed with the partnership name by one of the partners
- ** If the bidder is a corporation, the Bid Form should be signed with the name of corporation by an officer authorized to execute a bid on behalf of the corporation.

This corporation/partnership is organized and existing under, and by virtue of, the laws of the State of CA.



Retail Worksheet

Send To F&I

Deal

Deal #

Deal Date

Deal Type

Financial Inst.

Program

Deal Status **Stored**

Vehicle

New Used Demo Cert.

Stock #

Year

Make

Model

Style

Odometer

Buyer

Customer #

Last

First

Company

Reg State

County

Sales Price

MSRP	36,585.00
Discount	3,022.00
Selling Price	33,563.00
Aftermarkets	0.00
Doc Fee	80.00
VSI Premium	0.00
ESC Premium	0.00
Maintenance	0.00
GAP Premium	0.00
LAH/IUI	0.00
Prior Lease Bal	0.00
License Fee	0.00
Dealer Fees	0.00
Total Fees	8.75
Total Taxes	2,943.76
Total Price	36,595.51
Trade Difference	33,563.00

Down Payment

Customer Cash	0.00
Deposit	0.00
Total Rebates	0.00
Total Trade Allow	0.00
Total Trade Payoff	0.00
Total Net Trade	0.00
Total Def Down	0.00
Total Down Payment	0.00

Payment

Term	1
Sell Rate	0
AOR	
# Days 1st Payment	45
Payments Per Year	12
1st Payment Date	04/12/2018
Prepaid Fin Charge	0.00
APR	
Amount Financed	36,595.51
Finance Charge	0.00
Total of Payments	36,595.51
Total Sales Price	36,595.51

Payment 36,595.51



VEHICLE DETAILS
Standard Vehicle Price

\$34,300

Selected Colors

\$0

(GAZ) Summit White
\$0

(H0U) Jet Black, Cloth seat trim
\$0

